**AUDITED BASIC FINANCIAL STATEMENTS** 

WITH

**BUDGETARY COMPARISON INFORMATION** 

Year Ended December 31, 2018

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### INDEPENDENT AUDITORS' REPORT

To the Board of Commissioners Botanical Garden Subdistrict of the Metropolitan Zoological Park and Museum District of the City of St. Louis and St. Louis County

We have audited the accompanying basic financial statements of the governmental activities, the discretely presented component unit, and governmental fund of the Botanical Garden Subdistrict of the Metropolitan Zoological Park and Museum District of the City of St. Louis and St. Louis County (the Subdistrict) as of and for the year ended December 31, 2018, and the related notes to the basic financial statements, which collectively comprise the Subdistrict's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Basic Financial Statements

Management is responsible for the preparation and fair presentation of these basic financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these basic financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the basic financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the basic financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the discretely presented component unit, and governmental fund of the Subdistrict as of December 31, 2018 and the changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3 through 8 and pages 27 and 28 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

UHY LLP

St. Louis, Missouri March 29, 2019

The management's discussion and analysis (MD&A) of the Botanical Garden Subdistrict of the Metropolitan Zoological Park and Museum District of the City of St. Louis and St. Louis County (the Subdistrict) is designed to (1) assist the reader in focusing on significant financial issues, (2) provide an overview of major financial activities of the Subdistrict, (3) identify changes in the Subdistrict's financial position (its ability to address the next and subsequent years' challenges), (4) identify any material deviations from the financial plan (the approved budget), and (5) identify individual fund issues or concerns.

Since the MD&A is designed to focus on the current year's activities, resulting changes and currently known facts, please read it in conjunction with the Subdistrict's basic financial statements.

### **FINANCIAL HIGHLIGHTS**

- The Subdistrict's share of tax revenue increased by \$84 thousand from 2017 to 2018. The Subdistrict's share of support is based upon assessed valuations of properties within St. Louis City and St. Louis County.
- The year end balance of funds held for the Subdistrict by the Metropolitan Zoological Park and Museum District (the District) increased from \$5.03 million in 2017 to \$5.50 million in 2018. The year end balance is dependent upon the timing of remittances of tax receipts at year end by taxpayers.

### **OVERVIEW OF BASIC FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to the Subdistrict's basic financial statements. The Subdistrict's basic financial statements include four components: 1) Government-wide financial statements; 2) Fund financial statements; 3) Notes to the basic financial statements; and 4) Required supplementary information.

### Government-Wide Financial Statements

The government-wide financial statements (that is, the statement of net position and the statement of activities) report information on all of the activities of the Subdistrict. All of the Subdistrict's activities are classified as governmental activities, which normally are supported by tax revenues, as opposed to business-type activities, which rely to a significant extent on charges for services.

The statement of net position presents information on all of the Subdistrict's assets and liabilities, with the difference between the two reported as net position. Increases and decreases in net position may serve as a useful indicator of whether or not the financial position of the Subdistrict is improving or deteriorating. The statement of net position also provides information on unrestricted and restricted net position and net position invested in capital assets, if any.

### Government-Wide Financial Statements (Continued)

The statement of activities presents information showing how the Subdistrict's net position changed during the most recent fiscal year. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of the timing of related cash flows. The statement of activities presents the various functions of the Subdistrict and the degree to which they are supported by charges for services, operating or capital grants and contributions, tax revenues, and investment income.

The government-wide financial statements include the Subdistrict itself (the primary government), as well as a legally separate private not-for-profit operating trust, Missouri Botanical Garden (the Garden). The Garden is not fiscally or financially dependent on the Subdistrict, the Subdistrict does not have authority over nor appoints the governing body of the Garden, and there is no financial benefit/burden relationship between the Subdistrict and the Garden; however, because of the nature of the Subdistrict's relationship, the Garden is presented as a component unit of the Subdistrict. Financial information for the component unit is reported separately from the financial information of the primary government. The government-wide financial statements do not include any blended component units.

### Fund Financial Statements

The second set of statements is the fund financial statements (that is, the balance sheet and the statement of revenues, expenditures, and changes in fund balance) which provide information about groupings of related accounts which are used to maintain control over resources for specific activities or objectives. The Subdistrict uses fund accounting to demonstrate compliance with finance-related legal requirements. Traditional users of governmental financial statements will find the fund financial statements more familiar.

The Subdistrict uses only one governmental fund type, a general fund, to account for all activities of the Subdistrict. Fund financial statements for governmental funds are prepared using a modified accrual basis of accounting which differs from the full accrual basis of accounting used to prepare the government-wide financial statements. Therefore, the total fund balance for the governmental fund is reconciled to total net position for governmental activities as shown on the statement of net position. The net change in fund balance for the governmental fund is reconciled to the total change in net position as shown on the statement of activities in the government-wide statements. The governmental fund financial statements present fund balances based on classifications that comprise a hierarchy that is based primarily on the extent to which the Subdistrict is bound to honor constraints on the specific purposes for which amounts in the fund can be spent. The Subdistrict's fund balance has been classified as committed, as the existing resources in the fund have been specifically committed to satisfy certain contractual requirements pertaining to botanical garden services.

### Notes to the Basic Financial Statements

The notes to the basic financial statements provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

### Required Supplementary Information

In addition to the basic financial statements and notes to the basic financial statements, this report presents required supplementary information concerning the Subdistrict's budgetary comparisons for the general fund.

### Financial Analysis of the Subdistrict as a Whole

### **Net Position**

On a government-wide basis, the Subdistrict's net position was approximately \$10.7 million at fiscal year end and is shown in the table below.

Botanical Garden Subdistrict of the Metropolitan Zoological Park and Museum District of the City of St. Louis and St. Louis County Statements of Net Position

	Decem	December 31,		
	2018	2017		
Governmental Activities				
Assets				
Current and other assets	<u>\$ 13,206,191</u>	<u>\$ 11,875,447</u>		
Total assets	<u>\$ 13,206,191</u>	<u>\$ 11,875,447</u>		
Liabilities				
Other liabilities	<u>\$ 2,476,925</u>	\$ 1,216,000		
Total liabilities	2,476,925	1,216,000		
Net Position				
Unrestricted	<u> 10,729,266</u>	<u>10,659,447</u>		
Total net position and liabilities	<u>\$ 13,206,191</u>	<u>\$ 11,875,447</u>		

As noted earlier, net position may serve as a useful indicator of a government's financial position. For the Subdistrict, assets exceeded liabilities by approximately \$10.7 million at the close of the current fiscal year.

### Governmental Activities

The following schedule shows the revenues and expenses for the Subdistrict's activities for the years ended December 31, 2018 and 2017.

Botanical Garden Subdistrict of the Metropolitan Zoological Park and Museum District of the City of St. Louis and St. Louis County Statements of Activities

		Years Ended December 31,			
		2018		2017	
Governmental Activities					
General Revenues					
Property taxes	\$	10,951,679	\$	10,896,903	
Interest earnings		91,727		50,276	
Excess of ZMD operating fund receipts					
over disbursements		463,093		475,182	
Unrestricted investment earnings	_	3		2	
Total revenues	_	11,506,502		11,422,363	
Expenses					
General government		36,683		42,168	
Payments to Missouri Botanical Garden					
Botanical services	_	11,400,000	_	10,600,000	
Total expenses		11,436,683		10,642,168	
Change in Net Position		69,819		780,195	
Net Position, Beginning of Year		10,659,447		9,879,252	
Net Position, End of Year	\$	10,729,266	\$	10,659,447	

The Subdistrict's total revenue for 2018 on a government-wide basis was \$11.5 million. Property taxes net of assessments retained by the District accounted for all but \$91,727 of the Subdistrict's revenue.

The total cost of all programs and services was \$11.4 million. Amounts passed through to the Garden as reimbursement for botanical garden services comprised 99.7% of the Subdistrict's total expenses, while the Subdistrict's general government expenses comprised 0.3% of the total.

Governmental activities increased the Subdistrict's net position in 2018 by \$69,819 over net position of \$10.7 million reported at December 31, 2017.

### Financial Analysis of the Subdistrict's Governmental Fund

As previously mentioned, the purpose and focus of the Subdistrict's governmental fund is different than that of the government-wide financial statements. The focus of the Subdistrict's governmental fund is to provide information on the inflows, outflows, and balances of resources that are available for spending, as well as to demonstrate compliance with statutory and other legal requirements. As a result, the fund financial statements reflect a *current financial resources* focus rather than a *total economic resources* focus, which is used in the government-wide financial statements.

Given the focus of the fund financial statements, fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year. The governmental fund financial statements present fund balances based on classifications that comprise a hierarchy that is based primarily on the extent to which the Subdistrict is bound to honor constraints on the specific purposes for which amounts in the fund can be spent. The Subdistrict's fund balance has been classified as committed, as the existing resources in the fund have been specifically committed to satisfy certain contractual requirements pertaining to botanical garden services.

As of December 31, 2018, the committed fund balance of the general fund was \$8.9 million. As a measure of the general fund's liquidity, it may be useful to compare this amount to total fund expenditures and transfers out which calculates to 78%.

The total fund balance in the Subdistrict's general fund increased by \$438 thousand or 5.2% from December 31, 2017 to December 31, 2018.

### **General Fund Budgetary Highlights**

The final budget for the Subdistrict's general fund represents the original budget, plus any supplemental appropriations approved during the year. No supplemental appropriations were made by the Subdistrict during 2018; therefore, the original budget and the final budget are identical. Actual revenues exceeded budgetary estimates by 8.53% and expenditures exceeded budgetary estimates by 5.48%. The budgeted amounts, however, are prepared on the modified cash basis of accounting; whereas the actual amounts are reported on a modified accrual basis.

### **Requests for Information**

This financial report is designed to provide a general overview of the finances of the Subdistrict. Questions concerning any of the information provided in this report or requests for additional financial information should be directed to:

Botanical Garden Subdistrict of the Metropolitan Zoological Park and Museum District of the City of St. Louis and St. Louis County c/o Brian Murphy, Chair Missouri Botanical Garden 4344 Shaw Blvd. St. Louis, Missouri 63110

## BOTANICAL GARDEN SUBDISTRICT OF THE METROPOLITAN ZOOLOGICAL PARK AND MUSEUM DISTRICT OF THE CITY OF ST. LOUIS AND ST. LOUIS COUNTY STATEMENTS OF NET POSITION/NET ASSETS

STATEMENTS OF NET POSITION/NET ASSETS December 31, 2018

	c	Primary overnment	Discretely Presented Component Unit			
		overnmental		Missouri		
		Activities	Rot	anical Garden		
		Activities		dilical Garacii		
ASSETS						
Cash and cash equivalents	\$	4,210	\$	9,023,173		
Property taxes receivable, net		7,702,698		-		
Grants receivable		-		727,342		
Contributions receivable, net		-		11,127,075		
Other receivables, net		-		3,045,969		
Inventories, prepayments and other assets		-		1,646,439		
Investments		-		142,169,074 82,488,208		
Property and equipment, net of accumulated depreciation Funds held for the Subdistrict by the Metropolitan		-		02,400,200		
Zoological Park and Museum District		5,499,283		_		
Total assets	\$	13,206,191	\$	250,227,280		
Total assets	Ψ	13,200,131	Ψ	250,221,200		
LIABILITIES						
Accounts payable and accrued liabilities	\$	_	\$	7,886,619		
Deferred revenue	Ψ	_	Ψ	2,493,025		
Liability for gift annuity payments		-		2,216,001		
Voucher payable to Missouri Botanical Garden		2,476,925		-		
Total liabilities		2,476,925		12,595,645		
NET POSITION/NET ASSETS						
Without donor restrictions		10 700 000		4 202 050		
General operating - undesignated		10,729,266		1,303,056		
Board-designated -				4 222 244		
Operating Capital projects		_		1,222,214 74,752,615		
Long-term investment		_		14,098,038		
Total board-designated		_		90,072,867		
Total without donor restrictions		10,729,266		91,375,923		
With donor restrictions		10,129,200		146,255,712		
Total net position/assets		10,729,266		237,631,635		
Total liabilities and net position/assets	<u></u>	13,206,191	\$	250,227,280		
i otai ilabilities and het position/assets	<u>\$</u>	13,200,181	Ψ	200,221,200		

**STATEMENTS OF ACTIVITIES** 

Year Ended December 31, 2018

		Program Revenue			And Changes In Net Position/Net Assets			
			Operating Support and		Primary Government overnmental		Discretely Presented Component Unit Covernmental	
Functions/Programs		Expenses	Revenues		Activities		Activities	
Primary Government:								
Governmental activities:								
General government	\$	36,683	\$ -	\$	(36,683)	\$	-	
Botanical Garden Services:								
Payments to Missouri Botanical Garden		11,400,000	<u> </u>	_	(11,400,000)	_	<del>-</del>	
Total primary government	<u>\$</u>	11,436,683	<u>\$ -</u>	\$	(11,436,683)	\$	<u>-</u>	
Discretely Presented Component Unit:								
Missouri Botanical Garden	<u>\$</u>	46,798,199	\$ 36,920,498	\$	<u>-</u>	\$	(9,877,701)	
General revenues:								
Receipts from the Metropolitan Zoological Park and Museum District (ZMD):								
Property tax revenue					10,951,679		-	
Interest earned while funds were held by ZMD					91,727		-	
Excess ZMD assessments					463,093		-	
Interest income					3		<u>-</u>	
Net support provided to Missouri Botanical Garden Subdistrict					11,506,502			
Investment loss					-		(8,729,082)	
Support provided by Missouri Botanical Garden Subdistrict					<u>-</u>		11,400,000	
Total general revenues					11,506,502		2,670,918	
Change in net position					69,819		(7,206,783)	
Net position—beginning of year				_	10,659,447	_	244,838,418	
Net position—end of year				\$	10,729,266	\$	237,631,635	

Net (Expense) Revenue

Page 1

See notes to basic financial statements.

BALANCE SHEET - GOVERNMENTAL FUND December 31, 2018

	General Fund
ASSETS	
Cash Property taxes receivable, net Funds held for the Subdistrict by the	\$ 4,210 7,702,698
Metropolitan Zoological Park and Museum District	5,499,283
Total assets	<u>\$ 13,206,191</u>
LIABILITIES	
Voucher payable to Missouri Botanical Garden	\$ 2,476,925
Total liabilities	2,476,925
DEFERRED INFLOWS OF RESOURCES	
Unavailable revenue	1,795,638
Total deferred inflows of resources	1,795,638
Fund balance - committed	8,933,628
Total liabilities and fund balance	\$ 13,206,191
RECONCILIATION OF THE BALANCE SHEET OF GOVERNMENTAL FUND TO THE STATEMENT OF NET POSITION	
Total fund balance - governmental fund - balance sheet	\$ 8,933,628
Property taxes receivable recorded on an accrual basis.	
Property taxes reported in the government fund are reported on a modified accrual basis whereby amounts not collected within	
60 days of year end are recorded to unavailable revenue	1,795,638
Total net position - governmental activities - statement of net position	\$ 10,729,266

STATEMENT OF REVENUE, EXPENDITURES, AND CHANGES IN FUND BALANCE - GOVERNMENTAL FUND Year Ended December 31, 2018

	General Fund
REVENUES	
Receipts from the Metropolitan Zoological Park and Museum District Excess ZMD assessments Interest earned Total receipts Interest income Total revenues	\$ 11,319,494 463,093 91,727 11,874,314 3 11,874,317
EXPENDITURES	
Payments to the Missouri Botanical Garden General government Total expenditures	11,400,000 36,683 11,436,683
Net change in fund balance	437,634
Fund balances Beginning of year End of year	8,495,994 \$ 8,933,628
RECONCILIATION OF THE STATEMENTS OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE OF GOVERNMENTAL FUND TO THE STATEMENTS OF ACTIVITIES	
Net change in fund balance - governmental fund - statements of revenues, expenditures, and changes in fund balance	\$ 437,634
Revenues in the statements of activities that do not provide current financial resources are not reported as revenues in the government fund	(367,815)
Change in net position of governmental activities	\$ 69,819

STATEMENT OF CASH FLOWS

Year Ended December 31, 2018

	Present Compor <u>Unit</u> Missou Botanic	
		Garden
CASH FLOWS FROM OPERATIONS	1	<u> </u>
Changes in net assets	\$	(7,206,783)
Adjustments to reconcile changes in net assets		
to net cash used by operating activities		
Depreciation		4,479,089
Gain on property retirements		(3,969)
Net realized and unrealized gains on investments		11,043,816
Change in operating assets and liabilities-		(
Receivables		(961,032)
Inventories, prepayments and other assets		476,288
Accounts payable and accrued liabilities		(533,816)
Deferred revenue		739,942
Liability for gift annuity payments		(287,719)
Revenue restricted for capital projects and endowments	-	(8,236,623)
Net cash used by operating activities		(490,807)
INVESTING ACTIVITIES		
Proceeds from sales of investments		16,566,607
Purchases of investments		(15,160,876)
Purchases of property		(7,503,940)
Proceeds from sale of property		10,469
Net cash used by investing activities		(6,087,740)
ENIANONIA ACTIVITIES		<u> </u>
FINANCING ACTIVITIES  Collection of revenues restricted for conital projects		
Collection of revenues restricted for capital projects and endowments		5 500 252
	-	5,590,252
Net cash provided by financing activities		5,590,252
NET CHANGE IN CASH AND CASH EQUIVALENTS		(988,295)
CASH AND CASH EQUIVALENTS, Beginning		10,011,468
CASH AND CASH EQUIVALENTS, Ending	\$	9,023,173
NON CACH FINANCING ACTIVITIES		
NON-CASH FINANCING ACTIVITIES  Changes in restricted contributions receivable for		
Changes in restricted contributions receivable for Capital projects	¢	4 006 476
Capital projects	<u>\$</u>	4,096,476
Endowments	\$	(1,450,105)

**Discretely** 

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Botanical Garden Subdistrict of the Metropolitan Zoological Park and Museum District of the City of St. Louis and St. Louis County (the Subdistrict) have been prepared in conformity with U.S. generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

The following is a summary of the more significant accounting policies of the Subdistrict and the Missouri Botanical Garden (the Garden):

### **Reporting Entity**

The Subdistrict's financial reporting entity has been determined in accordance with governmental standards for defining the reporting entity and identifying entities to be included in its basic financial statements. The Subdistrict's financial reporting entity consists of the Subdistrict (the primary government) and its discretely presented component unit, the Garden.

The Garden is a private operating trust not fiscally or financially dependent on the Subdistrict, the Subdistrict does not have authority over nor appoints the governing body of the Garden, and there is no financial benefit/burden relationship between the Subdistrict and the Garden, however, because of the nature of the Subdistrict's relationship, the Garden is included as a discretely presented component unit of the Subdistrict. The financial activity of the Garden is presented in a separate column in the accompanying government-wide basic financial statements to emphasize that it is legally separate from the Subdistrict. The Garden is reported as a not-for-profit entity on the full accrual basis.

The accompanying basic financial statements present condensed financial statements and footnotes of the Garden. Complete financial statements of the Garden may be obtained from its administrative offices as follows:

Missouri Botanical Garden 4344 Shaw Blvd. St. Louis, Missouri 63110

### **Government-Wide and Fund Financial Statements**

The government-wide financial statements (that is, the statement of net position and the statement of activities) report information on all of the activities of the Subdistrict and the Garden. All of the Subdistrict's activities are classified as governmental activities, which normally are supported by tax revenues, as opposed to business-type activities, which rely to a significant extent on fees and charges for services. Likewise, the Subdistrict is reported separately from the Garden, its discretely presented component unit.

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Government-Wide and Fund Financial Statements** (Continued)

The government-wide statement of activities presents a comparison between direct expenses and program revenues of the Subdistrict. Direct expenses are those that are specifically associated with a service, program, or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipients of the goods or services offered by the programs and grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues not classified as program revenues are presented as general revenues. The comparison of program revenues to direct expenses identifies the extent to which each program or business segment is self-financing or draws from the general revenues of the Subdistrict.

Following the government-wide financial statements are separate financial statements for the Subdistrict's governmental fund. The Subdistrict uses only one governmental fund type, a general fund, to account for all activities of the Subdistrict. The total change in fund balance for the governmental fund is reconciled to the total change in net position for governmental activities as shown on the statement of net position. The governmental fund financial statements present fund balances based on classifications that comprise a hierarchy that is based primarily on the extent to which the Subdistrict is bound to honor constraints on the specific purposes for which amounts in the fund can be spent. The Subdistrict's fund balance has been classified as committed, as the existing resources in the fund have been specifically committed to satisfy certain contractual requirements pertaining to botanical garden services as more fully described in Note 10 to the basic financial statements.

### **Measurement Focus and Basis of Accounting**

Measurement focus refers to what is being expressed in reporting the Subdistrict's financial performance and position. Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the basic financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The government-wide financial statements are reported using the economic resources measurement focus and accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

The Subdistrict's governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when both measurable and available. The term "available" is defined as collectible within the current period or soon enough thereafter to be used to pay the liabilities of the current period. For the Subdistrict, available is defined as expected to be received within 60 days of fiscal year-end. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. Support from the Metropolitan Zoological Park and Museum District (the District) represents a continuous appropriation to the Subdistrict by the District. Accordingly the Subdistrict recognizes support from the District based on an allocation of property taxes which are levied by the District, net of management fees.

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Basis of Presentation - the Garden**

The financial statements of the Garden have been prepared on the accrual basis and in accordance with U.S. generally accepted accounting principles (U.S. GAAP), which require the Garden to report information regarding its financial position and activities according to the following net asset classifications:

**Net Assets Without Donor Restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Garden's management and Board of Trustees (Board). From time to time, the Board designates a portion of net assets without donor restrictions for specified purposes which make them unavailable for use at management's discretion including:

- Operating endowment spending appropriation for specific projects.
- Capital projects net property and equipment less uncapitalized fundraising costs
- Long term investment investment fair value of board-designated endowments

**Net Assets With Donor Restrictions:** Net assets that are subject to donor and grantor-imposed restrictions. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Garden or by the passage of time. Other donor restrictions will never lapse, thus requiring that the funds be retained permanently.

### **Fair Value Measurements**

The fair value of financial instruments including cash and cash equivalents, grants, contributions and other receivables, inventories, prepayments and other assets, accounts payable and accrued liabilities and deferred revenue approximate carrying value due to the short-term nature of these accounts.

The Garden determines the fair value of certain financial assets and liabilities on a recurring basis through application of ASC 820, *Fair Value Measurements*, as disclosed in Note 6 to the consolidated financial statements.

ASC 820, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described below:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Garden has the ability to access.

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Fair Value Measurements (Continued)

- Level 2: Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in inactive markets; inputs other than quoted market prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available; representing the Garden's own assumptions about the assumptions a market participant would use in valuing the asset or liability, and are based on the best information available.

Accounting standards define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). Fair value is a market-based measurement that should be determined based on the assumptions market participants would use in pricing the asset or liability.

There were no triggering events that required fair value measurements of the Garden's nonfinancial assets and liabilities at December 31, 2018.

### **Cash and Cash Equivalents**

Cash and cash equivalents consist of demand deposits held in banks, overnight repurchase agreements, and certificates of deposit with original maturities of three months or less. Short-term commercial paper, liquid securities and money market funds are included in investments.

### **Grants Receivable**

The Garden's grants receivable consists of amounts due to the Garden related to the work performed under grant and contract agreements.

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Contributions Receivable**

The Garden's legally enforceable pledges are recorded as receivables in the year made. Pledges for support of current operations are recorded as general operating support without restrictions. Pledges made and received beyond one year are discounted to the present value of estimated future cash flows using a risk-adjusted discount rate equal to the 30-year Treasury Bond rate at the pledge date (ranging from 3.96% to 2.74% at December 31, 2018). The initially recorded fair value is considered a Level 2 fair value approach. For pledges made and received within one year, the net realizable value is a reasonable estimate of the fair value. Amortization of the discount is included in contribution revenue. If restricted by a donor for endowment, the amount is reported as public support in the with donor restrictions net asset class. If restricted by a donor restrictions net asset is placed in service.

Conditional pledges receivable are not included as support until the conditions are substantially met. Management writes off receivables when it determines that an amount will not be collected and considers all pledges receivable at December 31, 2018 to be collectible. Accordingly, no allowance for uncollectible pledges receivable has been reflected in the consolidated financial statements.

### Other Receivables

The Garden's other receivables consist primarily of receivables from related entities, accrued interest, and the cash surrender value of a life insurance policy.

### **Inventories**

The Garden's inventories are stated at the lower of cost and net realizable value. Net realizable value is based on the selling price of inventories. Cost is determined using the average cost method. For scientific publications, the cost of inventory includes layout, printing, and applicable freight costs.

### Investments

The Garden's purchased investments are recorded at cost. Thereafter, they are carried at fair value. Contributed securities are stated at their fair value on the date of receipt using a Level 1, 2 or 3 fair value approach depending on the type of contributed security. It is the policy of the Garden to sell all contributed securities as soon as they are received. Net investment return/(loss) is reported in the consolidated statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Property and Equipment**

The Garden's property and equipment are recorded at cost, if purchased, or at estimated fair market value on the date of receipt, if donated. Certain equipment is leased by the Garden and is treated as a capital lease. Expenditures greater than \$5,000 for vehicles and \$15,000 for non-vehicles are reviewed for capitalization. Expenditures for repairs and maintenance are charged to expense as incurred, and additions and improvements that significantly extend the lives of assets are capitalized. Generally, plant materials are expensed as purchased and are not capitalized.

Depreciation and amortization is provided on a straight-line basis over the following useful lives:

	<u>Years</u>
Building, Gardens and Other Structures	10 - 45
Furniture, Office and Data Processing Equipment	3 - 15
Other	3 - 15

### **Deferred Revenue**

The Garden's deferred revenue represents cash received from grants prior to performance by the Garden.

### **Gift Annuities**

The Garden has certain arrangements with donors in which the donor contributes assets in exchange for a promise of fixed payments for a specified period of time to a designated party. At the time of the donation, the assets received are held by the Garden as part of its general assets; a liability is recorded and measured at the present value which is a Level 2 fair value approach, using discount rates ranging from 3.75% to 7.00% as of December 31, 2018.

The obligations under these agreements are adjusted over the term of the agreement for changes in the fair value of assets, accretion of the discount, and other changes in estimates of future benefits. The assets are included in the Garden's investment portfolio.

### **Revenue Recognition**

The Garden's revenues derived from contract services provided to the Subdistrict are recorded as earned.

The Garden records contributions when received as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished net assets with donor restrictions are reclassified to net assets without donor restrictions-board designated in the consolidated statements of activities.

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Revenue Recognition (Continued)

The Garden's bequests are recognized at the time the probate court declares the donor's will valid, unless there are conditions or uncertain events surrounding the bequest. In those circumstances, the transaction is recorded at the time the cash is received. Bequests are recorded as net assets with or without donor restrictions, depending on the existence and/or nature of any donor restrictions.

The Garden reports gifts of property and equipment as net assets without restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. The Garden reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Admissions revenue consists of ticket sales. Daily admissions and annual festival/market admissions are recognized when the tickets are sold. Admissions for large one-time festivals are recognized when the tickets are redeemed.

Grant and contract revenues are recorded as earned, that is, as expenditures are incurred related to individual grant programs and contracts. Amounts received in advance are recorded to the extent cash is received as deferred revenue until the grant or contract is fulfilled.

A number of volunteers contribute services to the Garden in a variety of ways such as gardening and various clerical services that did not meet the requirements of ASC 958-605-25, and are not reflected in the accompanying consolidated financial statements.

### **Advertising Expenses**

The Garden's advertising costs are expensed as incurred and totaled approximately \$303,000 for the year ended December 31, 2018.

### **Income Taxes**

The Subdistrict is exempt from federal income taxes under Section 115(a) of the Internal Revenue Code. The Garden is a not-for-profit trust, exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code and none of its present or anticipated future activities are subject to taxation as unrelated business income. Accordingly, there is no provision for income taxes in these basic financial statements.

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Income Taxes** (Continued)

The Garden follows the provisions of ASC 740-10-25, *Income Taxes*, requiring disclosure of uncertain tax positions. There have been no interest or penalties neither recognized in the consolidated statements of activities nor in the consolidated balance sheets related to uncertain tax positions. In addition, no tax positions exist for which it is reasonably possible that the total amount of unrecognized tax benefits will significantly increase or decrease within the next 12 months. The Garden evaluates its uncertain tax positions, if any, on a continual basis through review of its policies and procedures, review of its regular tax filings, and discussions with outside experts.

### **Use of Estimates**

The presentation of financial statements requires management to make estimates and assumptions that affect the reported amounts and disclosure. Accordingly, actual results could differ from those estimates. Significant management estimates included in the consolidated financial statements relate to the allowance for receivables, fair value of certain investments, inventory valuation, useful lives of depreciable assets, interests in and obligations under split-interest agreements, actuarial pension assumptions, and the allocation of common expenses over program functions.

### **Deferred Inflows of Resources and Deferred Outflows of Resources**

A deferred outflow of resources is the consumption of net position that is applicable to a future reporting period. A deferred inflow of resources is defined as an acquisition of net position applicable to a future reporting period.

### **Subsequent Events**

The Subdistrict and the Garden have performed a review of subsequent events through March 29, 2019, the date the financial statements were available to be issued.

### **NOTE 2 — CASH AND INVESTMENTS**

At December 31, 2018, the carrying amount of the Subdistrict's cash deposits was \$4,210 and the bank balance was \$9,741. These amounts were covered by federal depository insurance.

The Garden is a private not-for-profit trust, and such, its deposits and investments are not subject to collateralization and categorization disclosures as required by U.S. generally accepted accounting principles related to governmental entities.

### NOTE 2 — CASH AND INVESTMENTS (Continued)

Investments of the Garden consist of the following:

	December 31, 2018
Equities Bonds Mutual Funds Commercial Paper Real Estate Funds and Other	\$ 51,367,029 17,221,622 48,387,448 2,843,507 22,349,468 \$ 142,169,074

The total cost basis of these investments amounted to \$94,813,604 at December 31, 2018.

### **NOTE 3 — FAIR VALUE MEASUREMENTS**

Fair values of the Garden's assets measured on a recurring basis at December 31, 2018 are as follows:

			Q	Level 1: uoted Prices		Level 2: Significant	Lev	/el 3:
				in Active		Other	Sign	ificant
		Total	I	Markets for	(	Observable	Unobs	servable
		Fair Value	lde	entical Assets		Inputs	Inp	outs
Investments	<u>-</u>							
Equities	\$	51,367,029	\$	51,367,029	\$	-	\$	-
Bonds								
Government		4,124,064		-		4,124,064		-
Corporate		10,262,375		-		10,262,375		-
Other		2,058,444		-		2,058,444		-
Foreign		776,739		-		776,739		-
Fixed mutual funds		12,699,528		12,699,528		-		-
Equity mutual funds		35,687,920		35,687,920		-		-
Commercial paper		2,843,507		2,843,507		<u> </u>		
Total investments								
at fair value		119,819,606	\$	102,597,984	\$	17,221,622	\$	
Investments Reported								
at NAV		22,349,468						
Total investments	\$	142,169,074						

### **NOTE 4 — PROPERTY AND EQUIPMENT**

Property and equipment of the Garden consists of the following:

	Dec	ember 31, 2018
Nondepreciable Nondepreciable		
Land	\$	7,213,460
Construction in progress		984,852
Fountains, sculptures, gardens and other		2,962,286
<u>Depreciable</u>		
Buildings, gardens and other structures		152,065,627
Furniture, office and data processing equipment		6,635,953
Other		6,021,691
		175,883,869
Accumulated Depreciation		(93,395,661)
	\$	82,488,208

Depreciation expense for the year ended December 31, 2018 was \$4,479,089.

### NOTE 5 — LINE OF CREDIT

The Garden maintains an unsecured line of credit at December 31, 2018 for \$5,000,000 which expires on May 3, 2019. The line of credit bears interest of 1.50% above the LIBOR index. There was no balance outstanding at December 31, 2018.

### NOTE 6 — NET ASSETS WITH DONOR RESTRICTIONS

Net Assets with donor restrictions are restricted for the following purposes:

	December 31, 2018	
Subject to the Garden spending policy and appropriation:		
Science	\$	43,233,582
Horticulture		6,848,929
Education and sustainability		3,354,448
General use/other		74,009,738
		127,446,697
Subject to expenditure for specific purpose:		
Capital projects		16,243,997
Science		676,438
Horticulture		1,134,019
Education and sustainability		383,604
Other		370,957
		18,809,015
	<u>\$</u>	146,255,712

### **NOTE 7 — RETIREMENT PLANS**

The Garden sponsors a defined contribution 403(b) plan covering substantially all eligible employees who choose to participate. The Garden matches employee contributions up to a maximum of 6%. The Garden's contributions for the year ended December 31, 2018 was \$939,488.

In addition, the Garden sponsors a defined benefit pension plan covering certain eligible employees (the Plan). Effective January 1, 2005, benefit accounts were frozen for all participants and no new participants were allowed to enter the Plan. The benefits are based on years of service and an employee's cumulative compensation from entering the Plan through December 31, 2004. The Garden uses a December 31 measurement date for the Plan.

### NOTE 8 — CONCENTRATIONS OF CREDIT RISK

Financial instruments which potentially subject the Garden to concentrations of credit risk consist principally of cash deposits in banks and other financial institutions, investment securities, and contribution receivables. The Garden maintains cash and cash equivalents and short and long-term investments with major banks and financial institutions. Accounts at banks are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 and accounts at brokerage firms are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000 at each institution, as applicable. At times, the Garden may have balances with banks in excess of the FDIC coverage.

At December 31, 2018, four donors comprise over 75% of the contributions receivables balance. All of these donors have a strong history with the Garden and no issues with collectability are anticipated.

### NOTE 9 — RELATED PARTY TRANSACTIONS

During the year ended December 31, 2018, the Garden received \$7,111,854, in contributions for operating, research, and capital purposes from various members of the Board of Trustees. In addition, during the year ended December 31, 2018, \$3,471,645, was received from immediate family members of the Trustees, or from companies in which Trustees serve as a director or officer. At December 31, 2018, contributions receivable, gross, of \$10,587,677 was due from Trustees, immediate family members of the Trustees and companies in which Trustees serve as a director or officer, and consisted of multiple year pledges to the Garden for operating, research, and capital funds.

### NOTE 10 — BOTANICAL GARDEN SUBDISTRICT

The Subdistrict is a part of the District. The Subdistrict was established to receive tax revenues from the tax collectors' offices and to pay for botanical services provided to benefit the public. Pursuant to legal requirements, the Subdistrict and the Garden enter into an annually renewable contract for botanical services. The contract provides for botanical facilities and services to be provided to the public by the Garden in exchange for compensation from the Subdistrict. In accordance with the contract, the Garden records revenue based on a rate of 3.90¢ on each \$100 of assessed valuation at December 31, 2018. At December 31, 2018, the Garden's other receivables included \$2,476,923, from the Subdistrict.

The District provides funds management for surplus funds for the Subdistrict. At December 31, 2018, the District held \$5,499,283 of funds. The Subdistrict's account maintained by the District earned interest of \$91,727 for the year ended December 31, 2018.

### **NOTE 11 — RELATED ENTITIES**

The Garden leases employees to and/or provides accounting services pursuant to written contracts for four other entities. In accordance with ASC 958-810-15, *Consolidation*, the accounts of the Garden District Commission, the St. Louis-Jefferson Solid Waste Management District, the Botanical Society of America and the U.S. Green Building Council Missouri Gateway Chapter have not been included in the accompanying the Garden's financial statements as the criteria of control does not exist.

### **NOTE 12 — RISKS AND UNCERTAINTIES**

The Garden's investments are exposed to various risks, such as interest rate, market, and credit risks. Due to current economic conditions, it is at least reasonably possible that changes in the value of the Garden's investments will occur in the near term and those changes could materially affect the amounts reported in the Garden's financial statements.

While there are no material legal proceedings to which the Garden is a party, the Garden may be involved in various claims, legal actions and regulatory proceedings arising in the ordinary course of business. In the opinion of the Garden's management, the resolution of these matters will not have a material adverse effect on the Garden's financial statements.

### **NOTE 13 — PROPERTY TAXES**

The District levies property taxes on the assessed value listed as of each January 1 for all real and personal property located in the City of St. Louis and St. Louis County. The levy is based on an annual submission from the Subdistrict, which cannot exceed 4.00 cents per \$100 of assessed valuation. The tax levy was 3.90 cents per \$100 of assessed valuation for 2018. Taxes are levied each October and are due on December 31 for the previous January 1 assessment. Taxes collected by the District on behalf of the Subdistrict are recognized as revenue when credited to the Subdistrict's account with the District. The property taxes receivable is recorded net of an allowance for uncollectible accounts of \$357,263.

### **NOTE 14 — BUDGETARY CONTROL**

The Subdistrict adopts an annual budget based on the operating budget submitted to the Subdistrict by the Garden and estimated Subdistrict administrative expenses. The annual budget is prepared on the modified cash basis of accounting, approved by the Subdistrict's Board of Commissioners, and submitted to the District for use in establishing the annual tax levy.

### **NOTE 15 — TAX ABATEMENTS**

The Subdistrict recognizes tax revenue based on an allocation of property taxes levied and collected by the District. The District levies and collects property taxes on behalf of the Subdistricts based on the assessed valuation of property in the City of St. Louis, Missouri (the City) and St. Louis County, Missouri (the County).

Both the City and the County have entered into property tax abatement agreements with local businesses under various state statutes. Under these state statutes, the City and the County may grant property tax abatements for the purpose of attracting or retaining businesses within their jurisdictions. The Subdistrict's allocated revenues were reduced under these agreements entered into by the City and the County. The County 2017 property tax allocated revenues were reduced by approximately \$620,561. The City 2017 property tax allocated revenues were reduced by approximately \$151,050. Information regarding the City and County 2018 property tax allocated revenue reduction is unavailable.

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE — BUDGET AND ACTUAL — GENERAL FUND — BUDGETARY BASIS REQUIRED SUPPLEMENTARY INFORMATION — UNAUDITED Year Ended December 31, 2018

	Original Budget	Actual (Budget Basis)	Variance With Final Budget Positive (Negative)
REVENUES			
Receipts from the Metropolitan Zoological			
Park and Museum District	\$ 10,795,000	\$ 11,213,486	\$ 418,486
Excess ZMD assessments	-	463,093	463,093
Interest earned	48,000	91,730	43,730
Total receipts	10,843,000	11,768,309	925,309
Interest income			
Total revenues	10,843,000	11,768,309	925,309
EXPENDITURES			
Current			
Payments to the Missouri Botanical Garden	10,800,000	11,400,000	(600,000)
General government	43,000	36,683	6,317
Total expenditures	10,843,000	11,436,683	(593,683)
Excess of revenues over expenditures	\$ -	\$ 331,626	\$ 331,626

NOTES TO SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL - GENERAL FUND - BUDGETARY BASIS REQUIRED SUPPLEMENTARY INFORMATION - UNAUDITED Year Ended December 31, 2018

### NOTE 1 — EXPLANATION OF BUDGETARY PROCESS

The Subdistrict adopts an annual budget based on the operating budget submitted to the Subdistrict by the Garden and estimated Subdistrict administrative expenses. The annual budget is prepared on the modified cash basis of accounting, approved by the Subdistrict's Board of Commissioners, and submitted to the District for use in establishing the annual tax levy. Expenditures in total may not legally exceed appropriations. For the year ended December 31, 2018, revenues exceeded appropriations by \$331,626 in the General Fund.

### NOTE 2 — EXPLANATION OF THE DIFFERENCES BETWEEN THE EXCESS OF REVENUES OVER EXPENDITURES - BUDGET BASIS AND NET CHANGE IN FUND BALANCE - GAAP BASIS

The Sudistrict's budgetary process is based upon accounting for certain transactions on a basis other than GAAP. To provide meaningful comparison of actual results with the budget, the actual results of operations are presented in the Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual - General Fund in accordance with a budget basis of accounting.

The major differences between the budget and GAAP basis of accounting are:

- 1) Revenues are recorded when received in cash (budget), as opposed to when they are measurable and available (GAAP).
- 2) Expenditures are recorded when budgeted, as opposed to when the obligation is incurred (GAAP).

Adjustments necessary to reconcile the excess of revenues over expenditures from the GAAP basis to the budget basis of accounting are as follows:

Budget Basis	\$ 331,626
Increase Due to Revenue Accruals (Taxes)	 106,008
GAAP Basis	\$ 437,634